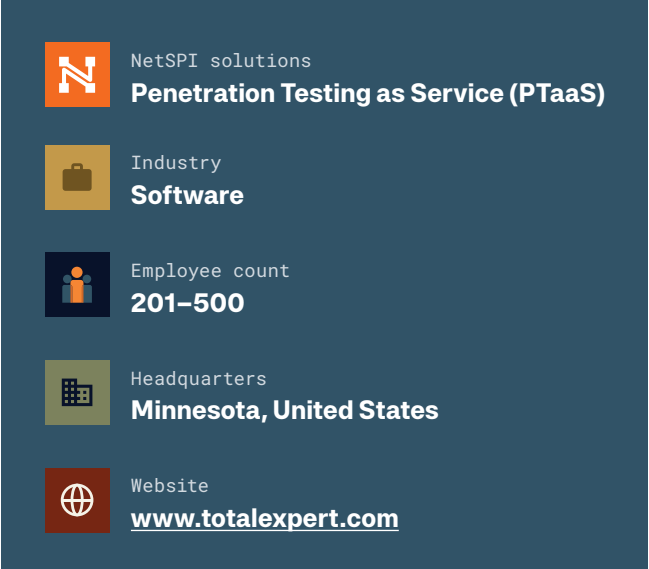







Total Expert builds customer trust with help from NetSPI Penetration Testing as a Service (PTaaS)

The challenge

As a software as a service (SaaS) platform in the financial space, the information that Total Expert stores is highly valuable. They needed to make sure that it is secure and that their customers know that it's secure. To help build and maintain that trust, Total Expert sought out a fresh perspective for its application security program and ultimately chose to engage with NetSPI for application penetration testing.

When asked what makes cybersecurity a unique challenge for Total Expert, Director of InfoSec Matt Black explained, "Cybersecurity is a unique challenge not just for Total Expert, but for any company. In this space, you always have to try and stay a step ahead of people who are attempting to find vulnerabilities, to get in, and perform malicious acts against you. It's an ever-evolving target. NetSPI gives us the opportunity to have another group of people who are helping us. We have to be on all of the time and you only have to slip up once and you erode the trust. NetSPI helps us build that trust."



-  NetSPI solutions
Penetration Testing as Service (PTaaS)
-  Industry
Software
-  Employee count
201–500
-  Headquarters
Minnesota, United States
-  Website
www.totalexpert.com

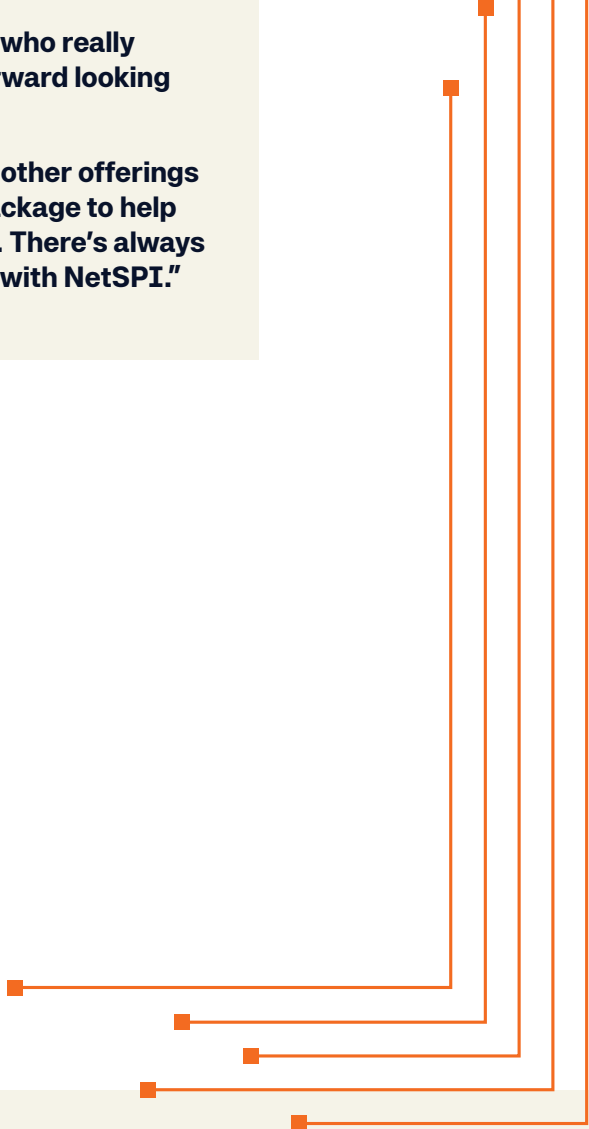
Why Total Expert selected and continues to work with NetSPI

- **NetSPI helps Total Expert understand their software security program:** "We have a good understanding of where we are, where we have room for improvement, and what process changes we can make internally," said Matt. The continual engagement and application testing that Total Expert gets from NetSPI helps them know that the software they're developing and delivering is going to be safe and secure.
- **NetSPI's intuitive PTaaS platform:** Through The NetSPI Platform, Total Expert can see the health and history of its last test, open findings and that status of anything outstanding, and how programs and projects have progressed over time. Matt describes The NetSPI Platform as "intuitive" given its ability to generate reports, check status, and help Total Expert understand what vulnerabilities are being discovered and what the potential mitigations are.
- **The pentesting team is engaged and responsive:** According to Matt, the NetSPI pentesting team has done a great job working with Total Expert and understanding its software – knowing how the platform works, participating in demos, and reading documentation. He also noted the responsiveness of the NetSPI team during their business day as a plus. They were able to turn things around in hours, not over two or three days.

Considering working with NetSPI? Here's what Matt would tell you:

"If you're looking for the opportunity to work with a company who really understands the penetration testing space, and was really forward looking and how they do it, NetSPI's a great option to go with.

In addition to just the penetration testing services, they have other offerings out there with code reviews and analysis, it really is the full package to help build out a program and augment what you're doing internally. There's always potential to go further and go deeper with how we're working with NetSPI."



You deserve The NetSPI Advantage



250+ In-house security experts



Intelligent process



Advanced technology

Your proactive security partner

NetSPI is the proactive security solution used to discover, prioritize, and remediate security vulnerabilities of the highest importance. NetSPI helps its customers protect what matters most by leveraging dedicated security experts and advanced technology, including Penetration Testing as a Service (PTaaS), Attack Surface Management (ASM), and Breach and Attack Simulation (BAS).