NetSPI™ + CHUBB®

Chubb partners with NetSPI to bring Attack Surface Management (ASM) to its policyholders

Chubb's journey with NetSPI

Vice President of Cybersecurity Services Mike Croy first began working with NetSPI years ago to perform penetration testing on Chubb's network environment. Now, the relationship has expanded into a partnership between Chubb and NetSPI, aiming to help improve the security posture and underwriting outcomes of Chubb's clients.

Mike explained, "One of the challenges that we face as a cyber insurer is we're always looking for a better way to assess risk of our insureds and potential insureds."

Cyber Intelligence Officer Craig Guiliano also knows the value NetSPI can bring to Chubb's policyholders, explaining, "We're excited to partner with NetSPI and use their Attack Surface Management platform to help us better identify vulnerabilities and other security issues that can lead to claims for our policyholders."

Mike shared that the benefit to Chubb clients doesn't stop at ASM, "NetSPI is performing on-demand penetration tests for some of our insureds as part of the underwriting process for their renewals."

NetSPI solutions
Attack Surface Management (ASM), Breach and Attack Simulation (BAS), Penetration Testing as Service (PTaaS)

Industry
Insurance

Employee count
10k–50k

Headquarters
New Jersey, United States

Website
www.chubb.com

Why Chubb and NetSPI make a successful pairing

- **High quality results:** "We've found that ASM provides more accurate results, more complete results based on known exploited vulnerabilities and other security issues that can be remediated before they lead to a claim," Craig stated.

- **Cyber resiliency:** Based on Chubb's own experience working with NetSPI, Craig shared, "NetSPI is exemplary at penetration testing, dynamic application security testing, and Breach and Attack Simulation. Bringing these products and services to our policyholders can help them stay resilient throughout the lifecycle of their policy."

- **Sharing the security benefits:** Craig knows the value NetSPI can bring to others, explaining, "We're excited to extend the same security benefits NetSPI has afforded Chubb to our policyholders at preferred rates."

Considering working with NetSPI?
Here's what Craig and Mike would tell you:

"By partnering with NetSPI, we feel like we are offering a better service for our policyholders both at the time of underwriting and through the lifecycle of their policy."
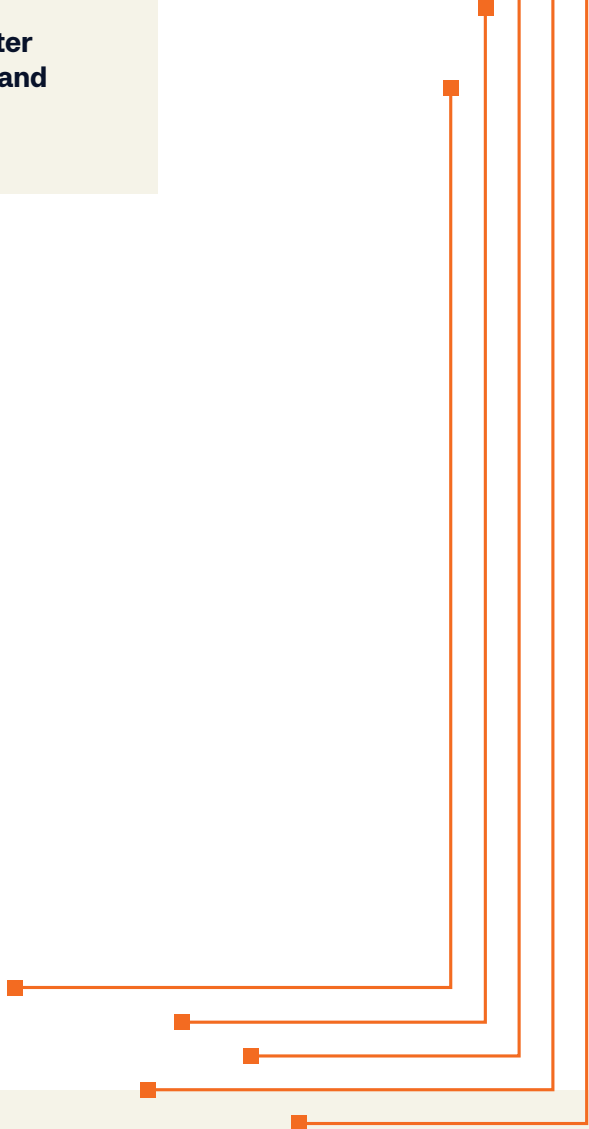
You deserve The NetSPI Advantage

250+ In-house security experts

Intelligent process

Advanced technology

Your proactive security partner

NetSPI is the proactive security solution used to discover, prioritize, and remediate security vulnerabilities of the highest importance. NetSPI helps its customers protect what matters most by leveraging dedicated security experts and advanced technology, including Penetration Testing as a Service (PTaaS), Attack Surface Management (ASM), and Breach and Attack Simulation (BAS).